



Masergy Announces Zenith Partner of the Year Awards

Channel Partners Recognized for 2020 Sales Achievements

DALLAS — September 15, 2020 — Masergy, the software-defined network and cloud platform for the digital enterprise, today announced the winners of its Zenith Program Partner of the Year Awards, which recognize channel partners for their sales achievements in fiscal year 2020. The recipients are a distinguished group of Master Agents and Sellers who are capitalizing on the value that Masergy brings to their clients and growing their business as they help enterprises of all sizes Transform with CertaintySM.

Master Award Winners

Total Sales: Intelisys, a ScanSource Company

SD-WAN Sales: Intelisys, a ScanSource Company

UCaaS Sales: Intelisys, a ScanSource Company

Security Sales: Avant Communications

Highest Growth YOY:

1. MicroCorp
2. Telecom Brokerage, Inc. (TBI)
3. Telarus

Selling Agent Award Winners

Total Sales: Behind Every Cloud

SD-WAN Sales: Behind Every Cloud

UCaaS Sales: Stratacore, Inc.

Security Sales: Opex Technologies

Highest Growth YOY:

1. On Track Communications, Inc.
2. Comtel Group
3. John Alexander Consulting

Largest Sales:

1. Behind Every Cloud
2. Choice Telecommunications
3. Paradigm Technology Group

These distinguished award winners succeed by deeply collaborating with Masergy to deliver transformative SD-WAN, security, and unified communications solutions for companies of all sizes. The recently announced Zenith Program empowers partners with differentiated SD-WAN, UCaaS, CCaaS and Managed Security solutions alongside an industry-leading client experience.

“Congratulations to each of our top performers, and thank you for your partnership. Channel partners are a significant part of our overall growth strategy, and our sustained momentum is a testament to the outstanding companies and people in our Zenith Program,” said Jim Glackin, SVP, global channel. “As a partner-first company, Masergy is deepening our commitment to the channel. We’re excited to give partners the recognition they deserve and further enable our long-term shared success.”

“We are honored to be recognized by Masergy for leading in total sales, SD-WAN sales, and UCaaS sales this year,” said Paul Constantine, executive vice president, supplier services at



Intelisys, a ScanSource company. “We are grateful for our ongoing partnership with Masergy, and this year’s recognitions are a testament to the value Masergy’s UCaaS and SD-WAN solutions bring to not only our partner community but the global businesses we serve. Intelisys partners appreciate innovative programs that enhance their solution offerings, and it is evident that Masergy’s renewed effort to embrace the channel and our agent community has been well received.”

“As trusted advisors, the entire value proposition of Behind Every Cloud is to recommend to our mostly financial services clients a selection of best-of-breed vendors that we *know* will meet and exceed their specific needs. Masergy operates the best global WAN/SDN solution available in the market—period,” said Ray Bricknell, managing director, Behind Every Cloud Ltd. “Their expanded and recently announced SD-WAN portfolio propels Masergy to the forefront of the world’s managed SD-WAN market, and when combined with their equally excellent UCaaS/SIP offering, they present a great ‘one-stop-shop’ option for our very selective client base.”

To learn more about Masergy’s Zenith Program, visit: <https://www.masergy.com/channel-partners>

About Masergy

Masergy is the software-defined network and cloud platform for the digital enterprise. Recognized as the pioneer in software-defined networking, Masergy enables unrivaled, secure application performance across the network and the cloud with Managed SD-WAN, UCaaS, CCaaS and Managed Security solutions. Industry leading SLAs coupled with an unparalleled customer experience enable global enterprises to achieve business outcomes with certainty. Learn more and follow us on our blog [Transforming Enterprise IT](#), [Twitter @Masergy](#), [LinkedIn](#), and [Facebook](#).

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