



Masergy Announces Zenith Partner of the Year Awards

Channel Partners Recognized for Fiscal Year 2021 Sales Achievements

DALLAS — July 28, 2021 — Masergy, the software-defined network and cloud platform for the digital enterprise, today announced the winners of its Zenith Program Partner of the Year Awards, which recognize channel partners for their sales achievements in fiscal year 2021. The recipients are a distinguished group of Master Agents and Sellers who are capitalizing on the value that Masergy brings to their clients and growing their business as they help enterprises of all sizes Transform with CertaintySM.



Master Award Winners

Top Sales: Intelisys, a ScanSource Company
SD-WAN Sales: Intelisys, a ScanSource Company
UCaaS Sales: Avant Communications
Security Sales: Avant Communications
Most New Logos: Avant Communications
Highest Growth YOY: Advantage Communications Group

Selling Agent Award Winners

Top Sales: CDW Corporation
SD-WAN Sales: Blue Equinox
UCaaS Sales: UCRight
Security Sales: Cloud Communications Group
Most New Logos: UCRight
Rookie of the Year: Blue Equinox
Highest Growth YOY: Resourceive
Largest Deal: Blue Equinox

These distinguished award winners succeed by deeply collaborating with Masergy to deliver transformative SD-WAN, security, and unified communications solutions for companies of all sizes.

“I would like to congratulate each of these great partners for their outstanding success with Masergy last year. It’s no coincidence that one year after launching the Masergy Zenith Program, we have had our best year ever. Our partner community has embraced the program and the investments we have made. I owe a big thank you to each and every one of you. Your partnership and contributions have played a large part in our record-breaking growth in fiscal year 2021,” said Jim Glackin, S.V.P., Global Channel, Masergy.

In July, Masergy reported historic results including a 70% year-over-year increase in channel sales. As valuable IT advisors, Masergy’s partners are guiding enterprises through this time of accelerated digital transformation with flexible and innovative solutions for securing and empowering today’s remote and hybrid workforces.

“AVANT is honored to be recognized as a top leader in sales for both UCaaS and Security,” said Jennifer Gallego, E.V.P. of Global Sales, Avant. “We value the strong relationship and



confidence Masergy has built with our Partners as a result of their unparalleled customer experience and managed services. We know Masergy's leadership is built to deliver on their superior technology while having a strategic plan in place to serve customers."

"Thank you to Masergy for this recognition. Blue Equinox's goal is to make every client relevant, competitive, and secure through IT. Masergy is helping us deliver that with solutions that converge SD-WAN, security, and unified communications all in one SASE cloud platform. We are very grateful for our ongoing partnership," said Andrew Beasley, Director of Sales, Blue Equinox.

Learn more about [Masergy's Zenith Program](#).

About Masergy

Masergy is the software-defined network and cloud platform for the digital enterprise. Recognized as the pioneer in software-defined networking, Masergy enables unrivaled, secure application performance across the network and the cloud with Managed SD-WAN, UCaaS, CCaaS and Managed Security solutions. Industry leading SLAs coupled with an unparalleled customer experience enable global enterprises to achieve business outcomes with certainty. Learn more and follow us on our [blog Transforming Enterprise IT](#), [Twitter @Masergy](#), [LinkedIn](#), and [Facebook](#).

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