

State of SD-WAN in 2021

Research findings from **Altman Solon** show reliability, security, and hybrid access matter most to enterprises of all sizes deploying SD-WAN.



Adoption peaks in the digital era

92%

of companies are expected to adopt SD-WAN by 2026

Why companies invest in SD-WAN



38%

Efficiency



38%

Cost Savings



34%

Agility

Top priorities for selecting SD-WAN providers

60%

Security

50%

Solution Reliability

Majority will use hybrid access

Over the next five years

58%

of adopters expect to use a hybrid model for SD-WAN access.

Hybrid access is a mix of both public and private network connectivity

Reliability and remote work drive hybrid access

Public Access Users

55%

 Willing to move to hybrid access

WHY?

50% say insufficient application performance

48% say cost savings doesn't justify lower QoS

Hybrid Access

Private Access Users

63%

 Willing to move to hybrid access

WHY?

64% say growing reliance on remote work

48% say cost benefits are more important

SASE is not yet understood

Most buyers are now familiar with the term Secure Access Service Edge (SASE), but 50%+ of them don't have a good understanding of its impact and business implications.