



## MASERGY ANNOUNCES TOP CHANNEL PARTNERS FOR FY 2017

***Award-Winning Innovations such as SD-WAN, Cloud Contact Center and Managed Detection & Response Continue to Drive New Channel Partner Revenue***

DALLAS – August 16, 2017 – [Masergy](#), a leading provider of [global software defined networking](#), [managed security](#) and [cloud communications](#) solutions, today announced its top channel partners for Fiscal Year 2017. The company’s award-winning [Global Partner Program](#) continues to outperform competitive channel programs, earning the company double-digit, year-over-year growth.

Based on sales performance for Fiscal Year 2017, the following partners have been recognized as top achievers:

- Top Overall Partner Sales – [Intelisys Communications](#)
- Top UCaaS Partner Sales – [Intelisys Communications](#)
- Top Unified Enterprise Security Sales - [Avant Communications](#)

“It’s an honor to be named both top overall partner and top UCaaS partner by Masergy. We accept these awards on behalf of our Sales Partners, who look to Masergy for innovative and fully-managed networking, communications and security solutions as they strive to provide the best possible solutions for their customers’ unique needs. We value our partnership and have the highest regard for the Masergy team. And we’re excited about reaching new levels of success with Masergy in the coming year and beyond,” said Carol Beering, SVP, Sales Operations, for Intelisys.

“Security is one of the fastest growing segments in the market today, with the frequency of business impacting security incidents on the rise,” said Ian Kieninger, chief executive officer, AVANT. “We only work with the most trusted names in the business. With Masergy, we know we are offering our channel of trusted advisors a solution they can stand behind to serve their customers while participating in a significantly new revenue stream.”

Masergy’s Fiscal Year 2017 Platinum Partners include:

- Advantage Communications Group
- Alliance Partners
- Avant Communications

- Bridgepointe Technologies
- Business Communications Management (BCM)
- Carrier Sales
- Converged Network Services Group (CNSG)
- Intelisys Communications
- PlanetOne Communications
- Profit Enhancement Systems, Inc.
- Sandler Partners
- Simplify
- Telarus
- Telecom Brokerage, Inc. (TBI)

“Creating revenue for our channel partners is predicated on Masergy’s ability to deliver innovative solutions, backed by the industry’s best customer support,” said Chuck Ward, Masergy’s Global Channel VP. “With award-winning innovations such as [SD-WAN Go and Pro](#), [Cloud Contact Center](#), and [Unified Enterprise Security](#), as well as a Net Promoter Score (NPS®) of 74, which is six times higher than the telecom industry average of 12, our partners are positioned to gain continuous revenue streams backed by unparalleled customer support.”

### **About Masergy**

Masergy owns and operates the largest independent Software Defined Platform in the world, delivering hybrid networking, managed security and cloud communication solutions to global enterprises. Our patented technology, customizable solutions and unmatched customer experience are why a growing number of leading organizations rely on Masergy to deliver performance beyond expectations. Learn more about [Masergy](#) and follow us on our blog [Transforming Enterprise IT](#), [Twitter@Masergy](#), [LinkedIn](#) and [Facebook](#).

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