



## Masergy Announces Top Channel Partners for FY 2018

*Award-winning innovations and channel program enhancements continue to drive partner revenue*

**DALLAS — Aug. 20, 2018** — [Masergy](#), a leading provider of [global software defined networking](#), [managed security](#), and [cloud communications](#) solutions, today announced its top channel partners for Fiscal Year 2018. The company's award-winning [Global Partner Program](#) continues to outperform competitive channel programs, earning the company double-digit, year-over-year growth. Masergy empowers channel partners with innovative and fully-customized solutions that deliver the industry's best client experience.

The following partners have been recognized as top achievers based on revenue :

- Top Overall Partner Sales — Intelisys, Inc.
- Top UCaaS Partner Sales — AVANT Communications
- Top Unified Enterprise Security Sales — AVANT Communications

"It's an honor to be named top overall partner by Masergy for the second year in a row," said Jay Bradley, President, Intelisys. "Today's global enterprises demand agility, security and customization, and that is precisely what Masergy delivers. They provide excellent support to our sales partners coupled with their innovative and fully-managed networking, communications, and security solutions. We are excited to continue growing with Masergy."

"The need for improved security, collaboration, and seamless global networking among enterprises has fueled our joint wins with an industry leader like Masergy," said Ian Kieninger, chief executive officer, AVANT. "Our pool of trusted agents enjoy continuous revenue streams when offering Masergy's Hybrid Networking with Managed SD-WAN, Cloud Communications with Cloud Contact Center, and Managed Security enhanced with Managed Detection and Response solutions."

Masergy's Fiscal Year 2018 Platinum Partners in alphabetical order include:

- Advantage Communications Group
- AVANT
- BCM One
- Bridgepointe Technologies
- Converged Network Services Group (CNSG)
- Intelisys
- PlanetOne Communications

- Profit Enhancement Systems
- Simplify
- Telarus
- Sandler Partners

"Our commitment to channel enhancement strategies has yielded great success this past year," said Bill Madison, vice president of global channel development, "We have not only increased revenue from our existing partner base but also significantly increased the number of new selling partners within our global partner program. This momentum validates our strategic vision for channel expansion and positions our partners for long-term revenue growth."

To learn more about Masergy's global partner program, visit:

<https://www.masergy.com/partners/>

### **About Masergy**

Masergy owns and operates the largest independent Software Defined Platform in the world, delivering hybrid networking, managed security and cloud communication solutions to global enterprises. Our patented technology, customizable solutions and unmatched customer experience are why a growing number of leading organizations rely on Masergy to deliver performance beyond expectations. Learn more about [Masergy](#) and follow us on our blog [Transforming Enterprise IT](#), [Twitter@Masergy](#), [LinkedIn](#) and [Facebook](#).

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