

RealD Cuts Costs and Increases Employee Productivity with Masergy Global UCaaS

RealD tasked their technology consulting partner, Generation IX, to find a seamless, unified communications (UC) solution for their office locations in USA, Europe, and Asia. Generation IX approached Masergy to replace RealD's premises-based phone systems and migrate PBX functions to the cloud. The goal for the migration was to gain new UC features previously unavailable with the legacy phone system and to increase employee productivity and efficiency.

REALD NEEDED A GLOBAL CLOUD COMMUNICATIONS PROVIDER WITH THE ABILITY TO:

- Design a global cloud-based UC solution with local origination and termination and four-digit intra-office dialing for all their current global locations and future corporate expansions
- Provide a proof of concept and cost justification before migrating to a completely hosted model
- Guarantee a phased, seamless implementation process with no disruption of service

In addition, RealD's UK office needed to get local origination and termination and four-digit dialing to the US offices up and running in a very short timeframe.

Generation IX also quickly realized that RealD's existing wide area network (WAN) infrastructure was not well suited for delivery of real-time applications like video and voice.

REALD NEEDED A GLOBAL NETWORKING PLATFORM WITH THE ABILITY TO:

- Enable superior performance for their business-critical applications
- Gain visibility into their application performance and network traffic

MASERGY SOLUTIONS

- » Global UCaaS
- » Intelligent SIP Trunking

REALD AT A GLANCE

ESTABLISHED	2003
ABOUT	Innovator of 3D visual technologies used in cinema and electronic devices

RealD chose Masergy Unified Communications as a Service (UCaaS) for their UK office, which was implemented within the tight deadlines stipulated. Impressed with the initial roll out, RealD awarded Masergy with a contract for the rest of their office locations in California, Colorado, Tokyo, and China. RealD also replaced its entire WAN infrastructure with Masergy's software-defined networking solutions.

Solutions

Masergy undertook a thorough cost comparison analysis for RealD's premises based legacy phone systems versus a fully hosted UC solution and created a compelling TCO justification. The Masergy team then provided a proof of concept along with a detailed phased implementation plan of porting numbers, provisioning phones, and hardware, enabling features and designing disaster recovery solutions.

Masergy's highly customized and feature-rich UCaaS solution for RealD's UK office was implemented within the tight deadlines stipulated. Impressed with the initial roll out, RealD awarded Masergy with a contract for the rest of their office locations in California, Colorado, Tokyo, and China.



RealD also replaced its entire WAN infrastructure with Masergy's global software-defined networking services on the same attachment circuit. Masergy implemented its cloud-based Intelligent Network Analyst service at RealD's office locations for real-time visibility into application performance and traffic flows.

Business Success

Intra-office dialing and highly scalable cloud communications at all locations. The high-performance, global WAN infrastructure enables superior performance for voice, video, and business-critical applications. Additionally, it delivers real-time application analysis. Employee productivity and efficiency increased with state-of-the-art technology backed by a lifetime warranty on IP phones, and technical support. Plus, the company reduced costs by managing fewer vendors and trading in-house equipment maintenance and upgrade fees for a fully managed service. Robust disaster recovery with automatic failover capabilities also assist with business continuity.

About RealD

RealD, Inc. is a leading global licensor of stereoscopic three-dimensional, or 3D, technologies to enable premium 3D viewing experiences in movie theaters, at home and elsewhere.

The company licenses their RealD Cinema Systems to motion picture exhibitors that show 3D movies and alternative 3D content. They also enable the delivery and viewing of 3D content on high definition televisions, computers, and other video screens by providing a combination of their RealD Format eyewear and display technologies to consumer electronics manufacturers, content producers, and distributors.

RealD's cutting-edge 3D technologies have been used for applications such as piloting the Mars Rover, heads-up displays for military jets and robotic medical procedures.

RECOGNIZED RESULTS

- **Deep Network Visibility:** Real-time performance data enables continued service optimization
- **Cost Savings:** Cloud technology reduced maintenance and upgrade fees while consolidating vendors
- **Superior Performance:** High-performance global WAN infrastructure supported voice, video, and critical apps
- **Employee Productivity:** simplified administration keeps IT staff focused on strategic projects